

15 Questions to Ask Your Next REALTOR®

1. How many years have you been in the business?

2. What professional designations do you have?

3. What is your ratio of sales price to listed price?

4. What is the average number of days your listings are on the market before selling?

5. Would you please show me a copy of your marketing plan?

6. May I see a sample marketing brochure?

7. How many homes have you sold?

8. How many homes have you sold in *this* area?

9. What system do you have for keeping your seller's informed?

10. Does my home need any repairs or changing in any way?

11. What is the length of your listing agreement?

12. At what price would you market my home?

13. Do you have any references with you now?

14. Could you give me a copy of your resume?

15. Do you personally receive all calls relating to my property?
